

	2021-22 Actual	2022-23 Adopted	2022-23 Estimated	2023-24 Proposed
Federal				
SUMMARY OF REVENUES				
Beginning Fund Balance	120,514.74	130,449.06	195,426.46	146,082.53
Producer Assessments - Oregon & Other States	495,923.22	360,000.00	424,000.00	400,000.00
Interest on Cash Deposits	9.75	15.00	55.00	55.00
Personnel/Materials Due from OR 50 Cents	37,068.94	36,000.00	36,000.00	36,000.00
Oregon Raspberry Blackberry Commission	21,168.00			
Oregon Strawberry Commission Agreement	30,323.64	30,000.00	30,000.00	30,000.00
Oregon Sweet Cherry Commission Agreement	77,000.00	86,000.00	86,000.00	86,000.00
AVAILABLE REVENUE	782,008.29	642,464.06	771,481.46	698,137.53
TOTAL EXPENDITURES	586,581.73	642,464.06	625,398.93	698,137.53
Year-end Balance	195,426.56	-	146,082.53	-
SUMMARY OF EXPENDITURES				
Personnel Services	331,125.17	363,581.51	362,629.51	358,409.63
Materials and Services	118,473.02	121,085.00	112,498.20	117,380.00
Promotional Payments	127,528.64	146,797.55	141,748.00	168,490.00
Commission Program/ODA Oversight Fee	9,454.90	11,000.00	8,523.22	11,000.00
Emergency Fund and Contingency				42,857.90
TOTAL EXPENDITURES	586,581.73	642,464.06	625,398.93	698,137.53
Federal				
PERSONNEL SERVICES				
Salaries	219,920.22	234,484.00	234,484.00	230,564.00
Payroll Expense/Staff	93,815.18	110,207.48	110,207.48	110,207.48
Payroll Expense/Taxes	17,389.77	18,890.03	17,938.03	17,638.15
Contingency Fund				
TOTAL PERSONNEL SERVICES	331,125.17	363,581.51	362,629.51	358,409.63
MATERIALS & SERVICES				
Payroll Accounting	1,412.57	1,650.00	1,624.79	1,650.00
Audit	5,500.00	7,000.00	7,000.00	7,000.00

	2021-22 Actual	2022-23 Adopted	2022-23 Estimated	2023-24 Proposed
Bank Fees	917.23	950.00	1,250.00	1,250.00
Travel/Meals -- Staff	14,165.20	14,000.00	14,075.00	14,000.00
Travel/Meals -- Council	16,359.22	16,000.00	15,498.00	16,000.00
Internatonal Program Travel		4,000.00	4,000.00	4,000.00
Per Diem Allowance for Council		6,000.00	453.00	6,000.00
Rent	30,617.76	30,235.00	24,762.41	22,000.00
Telecommunications	6,245.48	6,000.00	6,000.00	4,200.00
Postage/Freight	1,607.22	2,000.00	1,172.00	1,500.00
Copier Rent and Supplies	1,591.51	1,600.00	1,839.00	1,800.00
Office Supplies	8,656.07	8,000.00	7,780.00	8,000.00
Publications	472.10	900.00	200.00	500.00
ODA Collection Fee (3% Fed. + 3% CBB)	29,617.66	21,600.00	26,530.00	26,530.00
Legal		500.00	314.00	500.00
Insurance	1,311.00	650.00		650.00
Contingency Fund				1,800.00
TOTAL MATERIALS & SERVICES	118,473.02	121,085.00	112,498.20	117,380.00
PROMOTIONAL PAYMENTS				
NCBA Federation Investment	23,000.00	23,000.00	23,000.00	23,000.00
US Meat Export Federation/PNI	33,600.00	33,600.00	33,600.00	33,600.00
Oregon Food & Beverage Export Alliance		2,500.00	2,500.00	
ADVERTISING / MEDIA	-		0.00	
93.1 El Rey Radio	3,000.00	-	-	3,000.00
Affiliated Media		15,000.00	15,000.00	10,000.00
All Clasical Portland	2,000.00	1,000.00	1,000.00	0.00
Alpha		-	-	0.00
American Lung Asociation	2,500.00	-	-	0.00
Audacy Portlnad	15,000.00	5,000.00	5,000.00	10,800.00
Harney Co Cattlewomen Beef for Schools		-		4,840.00
Beaver Sports Properties	22,225.00	20,548.00	20,548.00	20,000.00

	2021-22 Actual	2022-23 Adopted	2022-23 Estimated	2023-24 Proposed
Cattle-ist Blog		5,000.00	5,000.00	5,000.00
Corvallis Knights		-	-	
Cumulus Radio		7,500.00	7,500.00	10,000.00
EffectV	7,500.00			
Fred Spiegelberg Media		-	-	0.00
Good Food Foundation		-	-	0.00
KATU	2,925.00	3,000.00	3,000.00	3,000.00
Sinclair Broadcasting Group	2,925.00			
KOIN 6	3,000.00	-	-	0.00
KPTV	2,500.00	5,000.00	5,000.00	0.00
Nicky USA Inc	500.00			0.00
Oregon Farm Bureau		-	-	0.00
Team Beef Oregon Ranch Run				7,000.00
Team Beef Oregon Proposal	-	-	-	5,500.00
Baker Co CattleWomen Hoofin' It 5k/10k				1,000.00
Oregonian Marketing Solutions		-	-	9,750.00
Pendelton Round-Up		-	-	0.00
Promotional Plate		-	-	0.00
RANGE Magazine	1,000.00	-	-	0.00
Retail and Foodservice Supplies & Services	1,895.00	6,000.00	6,000.00	6,000.00
Promotional Items & Product (Beef)	3,958.64	4,000.00	4,000.00	6,000.00
Contingency Fund		15,649.55	10,600.00	10,000.00
TOTAL PROMOTIONAL & MEDIA	127,528.64	146,797.55	141,748.00	168,490.00
COMMISSION PROGRAM/ODA				
Commission Program/ODA Oversight Fee	9,454.90	11,000.00	8,523.22	11,000.00
TOTAL COMMISSION PROGRAM/ODA	9,454.90	11,000.00	8,523.22	11,000.00
Emergency Fund				10,000.00
Contingency Fund				32,857.90
TOTAL EMERGENCY FUND		-	0.00	42,857.90

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TOTAL EXPENDITURES - Federal	586,581.73	642,464.06	625,398.93	698,137.53
Oregon				
SUMMARY OF REVENUES				
Cash Carryover - Animal Science	85,413.32	77,267.47	85,413.32	50,198.58
Cash Carryover - Rangeland	96,737.59	88,592.04	96,737.59	113,446.90
Cash Carryover - Study Legislation	19,630.95	4,474.93	19,630.95	27,056.80
Cash Carryover - Positive Producer Image	44,801.70	30,478.35	44,801.70	25,369.39
Cash Carryover - Administration	37,780.23	40,002.22	37,780.23	26,063.33
Producer Assessments - Oregon	479,598.41	360,000.00	424,000.00	400,000.00
AVAILABLE REVENUE	763,962.20	600,815.01	708,363.79	642,135.00
TOTAL EXPENDITURES			457,966.82	642,135.00
Year-end Balance			250,396.97	0.00
SUMMARY OF EXPENDITURES AND CONTINGENCY				
Animal Science Research	42,260.00	149,267.47	118,546.81	130,198.58
Rangeland Research	77,204.00	160,592.04	66,423.82	193,446.90
Study Legislation	81,400.00	76,474.93	76,474.93	107,056.80
Positive Producer Image	87,284.50	102,478.35	101,078.45	105,369.39
Administration	78,105.93	112,002.22	95,442.81	106,063.33
TOTAL EXPENDITURES	366,254.43	600,815.01	457,966.82	642,135.00
ANIMAL SCIENCE RESEARCH				
Research Projects	42,260.00	114,665.00	114,665.00	36,933.00
Research Meeting		2,500.00	3,881.81	5,000.00
Contingency Fund		32,102.47		88,265.58
TOTAL ANIMAL SCIENCE RESEARCH	42,260.00	149,267.47	118,546.81	130,198.58
RANGELAND RESEARCH				
Research Projects	77,204.00	62,542.00	62,542.00	53,130.00
Research Meeting		2,500.00	3,881.82	5,000.00
Contingency Fund		95,550.04		135,316.90

	2021-22 Actual	2022-23 Adopted	2022-23 Estimated	2023-24 Proposed
TOTAL RANGELAND RESEARCH	77,204.00	160,592.04	66,423.82	193,446.90
STUDY LEGISLATION				
OCA Study Legislation	45,000.00	44,474.93	44,474.93	60,000.00
NCBA Legislative Meetings		-		
Oregon Dairy Farmers Association Legislative Projects	33,000.00	32,000.00	32,000.00	38,000.00
Contingency Fund				9,056.80
Oregon Dairy Farmers Association Legislative Day	3,400.00			-
TOTAL STUDY LEGISLATION	81,400.00	76,474.93	76,474.93	107,056.80
POSITIVE PRODUCER IMAGE				
Baker Co CattleWomen Field to Fork Meat		600.00	600.00	600.00
Baker Co CattleWomen-GRIDIRON Field to Fork Meat		250.00	250.00	500.00
Baker Co CattleWomen East/West Shrine Breakfast		-	-	1,734.39
Baker Co CattleWomen North Powder Beef Day	500.00	700.00	700.00	900.00
Baker Co CattleWomen Hoofin' It 5k/10k	1,500.00	1,000.00	1,000.00	
Baker Co Livestock Association		-	-	8,500.00
Chewaucan Watershed Collaborative		2,000.00	2,000.00	-
Good Meat Project	-	-	-	0.00
Harney Co Cattlewomen Beef for Schools		-		0.00
Harney Co Cattlewomen School Visits		550.00	550.00	-
Harney Co Cattlewomen New Baby Packets		850.00	850.00	-
Holland's Dairy Farm Expo	-	-	-	200.00
In Touch w/Ag Day Program		1,000.00	1,000.00	-
Jackson Co CattleWomen AgVentures		-	-	800.00
Jackson Co CattleWomen Professional Development		-	-	0.00
Jackson Co Stockmen's Association		2,000.00	2,000.00	3,000.00
Klamath Co CattleWomen Benefit for the Basin		-	-	2,000.00
Klamath Co CattleWomen Farm Expo	1,500.00	2,500.00	2,500.00	2,000.00
Klamath Co CattleWomen Yamsi Days	500.00	1,000.00	1,000.00	1,800.00
Lake Co CattleWomen Community Education	-	-	-	3,000.00

	2021-22 Actual	2022-23 Adopted	2022-23 Estimated	2023-24 Proposed
Lake Co CattleWomen Cattle Classic	-	-	-	3,000.00
Ontario Speedway	-	-	-	
Oregon Ag in the Classroom Educator Workshops	4,000.00	4,000.00	4,000.00	4,000.00
Oregon Ag in the Classroom Grown in Oregon Maps		-	-	0.00
Oregon Ag in the Classroom Cattle Kits	500.00	1,500.00		-
OCA Annual Convention	7,500.00	5,000.00	5,000.00	4,000.00
OCA Positive Producer Image Enhancement Program	56,000.00	53,528.35	53,528.35	55,000.00
OCA Young Cattle Producer Leadership Tour	3,000.00	3,000.00	3,000.00	3,000.00
Oregon CattleWomen Ag Fest	3,362.00	2,000.00	2,000.00	2,000.00
Oregon CattleWomen Junior CattleWomen Book	1,000.00			-
Oregon Dairy Farmers Association Leadership Program	1,000.00	2,000.00	2,000.00	2,000.00
Oregon Dairy Farmers Association Producer Convention	2,500.00	3,000.00	3,000.00	3,000.00
Owyhee Basin Stewardship Outreach	2,500.00	2,500.00	2,500.00	-
Pendleton Cattle Baron's BBQ		2,000.00	2,000.00	0.00
Perfect Balance USA Tours at Symons Ranch	1,500.00	1,500.00	1,500.00	1,500.00
Team Beef Oregon Tour	-	-	-	
Ranch Run		10,000.00	10,000.00	0.00
Tri-County CattleWomen Booth Display	-	-	-	2,000.00
Tri-County CattleWomen Education Workshops	-	-	-	835.00
Positive Producer Image - Contingency	422.50		100.10	
TOTAL POSITIVE PRODUCER IMAGE	87,284.50	102,478.35	101,078.45	105,369.39
ADMINISTRATION				
Administrative Personnel Expense	30,459.58	30,000.00	30,000.00	30,000.00
Administrative Materials & Services	6,448.97	6,000.00	6,000.00	6,000.00
Audit	5,500.00	7,000.00	7,000.00	7,000.00
Legal		500.00	193.60	500.00
Travel & Meals -- Staff	6,635.39	6,500.00	6,578.51	6,500.00
Travel & Meals -- Council	5,798.43	16,000.00	15,922.38	16,000.00
Per Diem Allowance for Council		6,000.00		6,000.00

	2021-22 Actual	2022-23 Adopted	2022-23 Estimated	2023-24 Proposed
ODA Collection Fee (3% Ore. 50 Cents)	13,808.66	10,500.00	16,168.00	16,500.00
Special Service/ODA Oversight	9,454.90	11,000.00	8,523.22	11,000.00
Promotional Items		5,000.00	4,957.00	3,000.00
Administrative - Contingency		13,502.22	100.10	3,563.33
TOTAL ADMINISTRATION	78,105.93	112,002.22	95,442.81	106,063.33
TOTAL EXPENDITURES - Oregon	366,254.43	600,815.01	457,966.82	642,135.00
Total Budget (OR & Federal)	952,836.16	1,243,279.07	1,083,365.75	1,340,272.53