

Federal	2020-2021 Actual	2021-2022 Adopted	2021-2022 Estimated	2022-23 Proposed
SUMMARY OF REVENUES				
Beginning Fund Balance	65,180	90,390	109,661.21	130,449.06
Producer Assessments - Oregon & Other S	407,500	400,000	457,178.50	360,000.00
Interest on Cash Deposits	58	50	7.80	15.00
Personnel/Materials Due from OR 50 Cents	38,000	36,000	36,000.00	36,000.00
Ore. Dept. of Education Farm to School Gr	197,607			
Oregon Strawberry Commission Agreement	30,000	30,000	30,000.00	30,000.00
Oregon Sweet Cherry Commission Agreement	77,000	77,000	77,000.00	86,000.00
Oregon Raspberry & Blackberry Commission	63,500	21,167	21,167.00	0.00
AVAILABLE REVENUE	878,845	654,607	731,014.51	642,464.06
TOTAL EXPENDITURES			600,565.45	642,464.06
Year-end Balance	0		130,449.06	0.00
SUMMARY OF EXPENDITURES				
Personnel Services	351,726	343,474	341,474.00	362,629.51
Materials and Services	310,277	119,205	121,336.55	121,085.00
Promotional Payments	201,842	176,928	128,300.00	147,749.55
Commission Program/ODA Oversight Fee	15,000	15,000	9,454.90	11,000.00
Emergency Fund	0			
TOTAL EXPENDITURES	878,845	654,607	600,565.45	642,464.06
Federal				
PERSONNEL SERVICES				
Salaries	225,249	219,386	219,386.00	234,484.00
Payroll Expense/Staff	109,246	105,305	105,305.00	110,207.48
Payroll Expense/Taxes	17,232	16,783	16,783.00	17,938.03
Contingency Fund		2,000		
TOTAL PERSONNEL SERVICES	351,727	343,474	341,474.00	362,629.51
	2020-2021 Actual	2021-2022 Adopted	2021-2022 Estimated	2022-23 Staff Proposed
MATERIALS & SERVICES				
Payroll Accounting	1,200	1,500	1,610.00	1,650.00
Oregon Education Farm to School Grant	193,607			
Audit	5,000	5,500	5,500.00	7,000.00
Bank Fees	650	900	918.55	950.00
Travel/Meals -- Staff	14,000	14,000	13,060.00	14,000.00
Travel/Meals -- Council	16,000	16,000	16,000.00	16,000.00
International Program Travel	4,000	4,000	2,000.00	4,000.00
Per Diem Allowance for Council			0.00	6,000.00
Rent	32,000	30,235	30,235.00	30,235.00

Telecommunications	3,850	6,000	6,120.00	6,000.00
Postage/Freight	1,400	2,000	1,950.00	2,000.00
Copier Rent and Supplies	1,200	1,200	1,600.00	1,600.00
Office Supplies	7,000	9,000	9,000.00	8,000.00
Publications	900	900	900.00	900.00
ODA Collection Fee (3% Fed. + 3% CBB)	26,820	26,820	31,793.00	21,600.00
Legal	500	500	0.00	500.00
Insurance	650	650	650.00	650.00
Contingency Fund	1,500			
TOTAL MATERIALS & SERVICES	310,277	119,205	121,336.55	121,085.00
PROMOTIONAL PAYMENTS				
NCBA Federation Investment	23,000	23,000	23,000.00	23,000.00
US Meat Export Federation/PNI	33,600	33,600	33,600.00	33,600.00
Oregon Food & Beverage Export Alliance				2,500.00
ADVERTISING / MEDIA				
93.5 El Rey Radio		3,000	3,000.00	0.00
Affiliated Media				13,000.00
All Clasical Portland	2,500	2,000	2,000.00	1,000.00
Alpha				3,500.00
Audacy Portlnad	15,000	15,000	15,000.00	5,000.00
Beaver Sports Properties	19,000	19,950	19,950.00	20,000.00
Cattle-ist Blog	-	-		5,000.00
Comcast Cable Communications	0	7,500	7,500.00	0.00
Cumulus Radio	0	0	0.00	7,500.00
KATU	3,000	3,000	3,000.00	3,000.00
KOIN 6		3,000	3,000.00	
KPTV	5,000	3,750	3,750.00	5,000.00
NW Meat Processor Grants	25,000	-	-	0.00
Owyhee Basin	4,000			0.00
RANGE Magazine	-	1,000	1,000.00	0.00
Reach the Beach Sponsorship (jerky)	0	3,500	3,500.00	
Retail and Foodservice Supplies & Services	6,000	6,000	6,000.00	6,000.00
Wild About Game	1,500			0.00
Sterling Marketing Advisory Services	5,000	-		0.00
Promotional Items & Product (Beef)	3,000	4,000	4,000.00	4,000.00
Education K-12	500	-		0.00
Contingency Fund	53,242	47,128		15,649.55
TOTAL PROMOTIONAL & MEDIA	199,342	175,428	128,300.00	147,749.55
COMMISSION PROGRAM/ODA				

Commission Program/ODA Oversight Fee	15,000	15,000	9,454.90	11,000.00
TOTAL COMMISSION PROGRAM/ODA	15,000	15,000	9,454.90	11,000.00
Emergency Fund	0			
TOTAL EMERGENCY FUND	0	0	0.00	0.00
TOTAL EXPENDITURES - Federal	876,346	653,107	600,565.45	642,464.06
	2020-2021 Actual	2021-2022 Adopted	2021-2022 Estimated	2022-23 Staff Proposed
Oregon				
SUMMARY OF REVENUES				
Cash Carryover - Animal Science	70,831	61,851	66,762.17	77,267.47
Cash Carryover - Rangeland	55,260	38,232	43,143.26	88,592.04
Cash Carryover - Study Legislation	15,368	1,403	5,063.85	4,474.93
Cash Carryover - Positive Producer Image	4,551	35,450	36,131.05	30,478.35
Cash Carryover - Administration	9,555	16,618	19,919.46	40,002.22
Producer Assessments - Oregon	407,500	400,000	457,178.50	360,000.00
AVAILABLE REVENUE	563,065	553,554	628,198.29	600,815.01
TOTAL EXPENDITURES			385,565.54	600,815.01
Year-end Balance	0		242,632.75	0.00
SUMMARY OF EXPENDITURES AND CONTINGENCY				
Animal Science Research	150,831	141,851	77,204.00	149,267.47
Rangeland Research	135,260	118,232	42,260.00	160,592.54
Study Legislation	95,368	81,403	81,403.00	76,474.93
Positive Producer Image	87,051	115,450	93,462.00	102,478.35
Administration	94,555	96,618	91,236.54	112,001.72
TOTAL EXPENDITURES	563,065	553,554	385,565.54	600,815.01
Oregon				
ANIMAL SCIENCE RESEARCH				
Research Projects	80,669	77,204	77,204.00	114,665.00
Research Meeting	2,500	2,500		2,500.00
Contingency Fund	67,662	62,147		32,102.47
TOTAL ANIMAL SCIENCE RESEARCH	150,831	141,851	77,204.00	149,267.47
RANGELAND RESEARCH				
Research Projects	100,000	42,260	42,260.00	62,542.00
Research Meeting	2,500	2,500		2,500.00
Contingency Fund	32,760	73,472		95,550.54
TOTAL RANGELAND RESEARCH	135,260	118,232	42,260.00	160,592.54
STUDY LEGISLATION				
OCA Study Legislation	50,000	45,000	45,000.00	44,474.93
NCBA Legislative Meetings	2,500			

ODFA Legislative Projects	38,000	33,000	33,000.00	32,000.00
OCW Beef Day at the Capitol	2,500			
ODFA Legislative Day	2,000	2,400	2,400.00	
Contingency Fund	368	1,003	1,003.00	0.00
TOTAL STUDY LEGISLATION	95,368	81,403	81,403.00	76,474.93
Oregon				
POSITIVE PRODUCER IMAGE				
AIC - Jackson County In Touch with Ag		2,000	2,000.00	0.00
AIC - Grown in Oregon Maps	3,150			0.00
AIC - Teacher Workshops	2,500	4,000	4,000.00	4,000.00
AIC - Cattle Kits	-	1,500	1,500.00	1,500.00
Ag Link Adopt a Farmers	1,500	-	-	0.00
Hands on Ag Day	1,000			0.00
Baker Co Cattlewomen-GRIDIRON Field to Fork Meat				250.00
Baker Co Cattlewomen North Powder Beef	650			700.00
Baker Co Cattlewomen Field to Fork Meat	0	600	600.00	600.00
Chewaucan Watershed Collaborative				2,000.00
Harney County Cattlewomen - Beef Certific	500			0.00
Harney County Cattlewomen -School Visits				550.00
Harney County Cattlewomen- New Baby Packets				850.00
In Touch w/Ag Day Program				1,000.00
Jackson County Ag Education / Community Outreach				2,000.00
Klamath Co. Farm Expo	750	1,500	1,500.00	2,500.00
Klamath Co. Cattlewomen - Yamsi Ranch B	500	500	500.00	1,000.00
OCA Young cattlemen	3000	3,000	3,000.00	3,000.00
OCA Annual Convention	7500	7,500	7,500.00	5,000.00
OCA - Beef Producer Image Enhancement	52,000	56,000	56,000.00	53,528.35
OCW Junor Cattlewomen Book		2,000	2,000.00	0.00
OCW - Ag Fest	1,500	3,362	3,362.00	2,000.00
OCW Beef Run "Hoof In it"	0	1,500	1,500.00	1,000.00
OCW Team Beef	1,000			10,000.00
ODFA Convention	2500	3,000	3,000.00	3,000.00
ODFA Leadership	1500	2,000	2,000.00	2,000.00
Owyhee Basin Stewardship Outreach (3 vic	0	2,500	2,500.00	2,500.00
Pendleton Cattle Baron's BBQ	0	1,500	1,000.00	2,000.00
Perfect Balance USA Tours at Symons Ran	1,500	1,500	1,500.00	1,500.00
Positive Producer Image - Contingency	8,501	21,988		0.00
TOTAL POSITIVE PRODUCER IMAGE	89551	115,950	93,462.00	102,478.35
Oregon				
ADMINISTRATION				

Administrative Personnel Expense		30000	30,567.34	30,000.00
Administrative Materials & Services		6500	7,138.71	6,000.00
Audit		5500	5,500.00	7,000.00
Legal		100		500.00
Travel & Meals -- Staff		6000	6,635.39	6,500.00
Travel & Meals -- Council		16500	16,043.84	16,000.00
Per Diem Allowance for Council				6,000.00
ODA Collection Fee (3% Ore. 50 Cents)		13000	15,896.36	10,500.00
Special Service/ODA Oversight		15000	9,454.90	11,000.00
Promotional Items				5,000.00
Administrative - Contingency		4018		13,501.72
TOTAL ADMINISTRATION	0	96618	91,236.54	112,001.72
TOTAL EXPENDITURES - Oregon				