

	2024 - 2025 Actual QB	2025 - 2026 Adopted	2025 - 2026 Estimated	2026 - 2027 Proposed
Federal				
SUMMARY OF REVENUES				
Beginning Fund Balance	199,433.66	139,398.77	187,642.87	124,733.81
Producer Assessments - Oregon & Other States	456,003.47	400,000.00	425,000.00	425,000.00
Interest on Cash Deposits		0.00	0.00	0.00
Personnel/Materials Due from OR 50 Cents	36,188.71	54,000.00	37,000.00	36,000.00
Oregon Strawberry Commission Agreement	30,000.00	0.00	0.00	0.00
Oregon Sweet Cherry Commission Agreement	85,999.92	0.00	0.00	0.00
Other Revenue		0.00	0.00	0.00
AVAILABLE REVENUE	807,625.76	593,398.77	649,642.87	585,733.81
TOTAL EXPENDITURES	619,982.89	593,398.77	524,909.06	585,733.81
Year-end Balance	187,642.87	-	124,733.81	(0.00)
SUMMARY OF EXPENDITURES				
Personnel Services	317,129.09	354,240.00	305,374.56	346,000.00
Materials and Services	108,745.57	100,652.00	92,090.00	101,652.00
Promotional Payments	183,738.92	121,164.27	115,102.00	120,081.81
Commission Program/ODA Oversight Fee	10,369.31	12,342.50	12,342.50	13,000.00
Emergency Fund and Contingency		5,000.00		5,000.00
TOTAL EXPENDITURES	619,982.89	593,398.77	524,909.06	585,733.81
Federal				
PERSONNEL SERVICES				
Salaries	160,476.97	216,000.00	186,204.00	215,000.00
OPE	148,186.65	138,240.00	119,170.56	131,000.00
Contingency Fund	8,465.47			
TOTAL PERSONNEL SERVICES	317,129.09	354,240.00	305,374.56	346,000.00
MATERIALS & SERVICES				
Office Supplies & Subscriptions	15,048.82	8,000.00	10,000.00	10,000.00
Telecommunications - phone, internet	2,344.27	1,890.00	1,890.00	1,890.00
Postage/Freight	1,880.12	1,500.00	1,500.00	1,500.00
Rent	11,154.04	6,000.00	6,000.00	7,500.00
Copier Rent and Supplies	944.98	1,800.00	1,800.00	1,800.00
Publications	794.56	500.00	500.00	500.00
Audit	9,000.00	10,000.00	10,000.00	10,000.00
Bank Fees	167.00	1,250.00	250.00	1,250.00
Per Diem Allowance for Council	1,068.00	6,000.00	500.00	6,000.00
Travel & Meals	38,104.41	34,000.00	34,000.00	34,000.00
ODA Collection Fee (3% Fed. + 3% CBB)	28,089.37	28,000.00	25,500.00	25,500.00
Legal	150.00	1,000.00	150.00	1,000.00
Insurance		712.00	0.00	712.00
Contingency Fund				
TOTAL MATERIALS & SERVICES	108,745.57	100,652.00	92,090.00	101,652.00
PROMOTIONAL PAYMENTS				
NCBA Federation Investment	23,000.00	23,000.00	23,000.00	23,000.00
US Meat Export Federation/PNI	33,600.00	33,600.00	33,600.00	33,600.00
Oregon Food & Beverage Export Alliance		0.00		
ADVERTISING / MEDIA				
93.1 El Rey Radio	3,000.00	0.00	0.00	5,000.00
Affiliated Media	21,250.00	10,000.00	10,000.00	11,000.00

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All Clasical Portland	4,000.00	0.00	0.00	2,000.00
Audacy Portland	14,259.00	0.00	0.00	
Beaver Sports Properties	25,525.00	26,802.00	26,802.00	28,142.00
Cumulus Radio	8,000.00	0.00	0.00	
Eugene Emeralds Baseball Club	9,475.00	0.00	0.00	
Eugene Emeralds Baseball Club Package #2				
iHeartRadio				
KATU	5,500.00	0.00	0.00	
Oregon CattleWomen Ranch Run		5,000.00	5,000.00	
Oregonian Marketing Solutions	640.00	0.00	0.00	
Oregon School Activities Association	5,000.00	0.00	0.00	7,500.00
Portland Burger Week	3,000.00	0.00	0.00	
Publishing Concepts, Inc		0.00	0.00	1,900.00
Raven Marketing - TV Package				
Raven Marketing - Grilling at the Green				
Raven Marketing - Cooking at Riegelmann's				
Riverside Jr Sr High School Booster Club		1,700.00	1,700.00	
Oregon CattleWomen Team Beef	7,350.00			
Promotional Items & Product	19,639.92	15,000.00	15,000.00	7,500.00
Contingency Fund	500.00	6,062.27		439.81
TOTAL PROMOTIONAL & MEDIA	183,738.92	121,164.27	115,102.00	120,081.81
COMMISSION PROGRAM/ODA				
ODA Commodity Commission Oversight Fee	10,369.31	12,342.50	12,342.50	13,000.00
TOTAL COMMISSION PROGRAM/ODA	10,369.31	12,342.50	12,342.50	13,000.00
Emergency Fund		0.00	-	
Contingency Fund		5,000.00		5,000.00
TOTAL EMERGENCY FUND	0.00	5,000.00	0.00	5,000.00
TOTAL EXPENDITURES - Federal	619,982.89	593,398.77	524,909.06	585,733.81
Oregon				
SUMMARY OF REVENUES				
Cash Carryover - Animal Science	119,226.57	131,982.31	188,208.71	79,518.41
Cash Carryover - Rangeland	129,986.53	155,795.91	170,921.91	80,782.41
Cash Carryover - Study Legislation	15,894.94	3,194.94	22,081.92	26,186.98
Cash Carryover - Positive Producer Image	20,490.42	10,215.72	9,009.24	10,140.60
Cash Carryover - Administration	65,080.64	55,011.34	73,068.55	40,726.05
Producer Assessments - Oregon	454,190.75	400,000.00	425,000.00	425,000.00
Interest Income				
AVAILABLE REVENUE	804,869.85	756,200.22	888,290.33	662,354.45
TOTAL EXPENDITURES	341,579.30	756,200.22	650,935.88	662,354.45
Year-end Balance	463,290.55	0.00	237,354.45	0.00
SUMMARY OF EXPENDITURES AND CONTINGENCY				
Animal Science Research	36,418.96	211,982.31	193,690.30	164,518.41
Rangeland Research	29,892.12	235,795.91	175,139.50	165,782.41
Study Legislation	95,000.00	83,194.94	80,894.94	111,186.98
Positive Producer Image	86,522.80	90,215.72	83,868.64	95,140.60
Administration	93,745.42	135,011.34	117,342.50	125,726.05
TOTAL EXPENDITURES	341,579.30	756,200.22	650,935.88	662,354.45
ANIMAL SCIENCE RESEARCH				

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Research Projects	33,125.30	44,632.00	44,632.00	99,272.50
Research Meeting & Travel	3,293.66	7,000.00	5,015.00	7,000.00
Contingency Fund		160,350.31	144,043.30	58,245.91
TOTAL ANIMAL SCIENCE RESEARCH	36,418.96	211,982.31	193,690.30	164,518.41
RANGELAND RESEARCH				
Research Projects	26,598.50	32,608.00	32,608.00	68,700.00
Research Meeting & Travel	3,293.62	7,000.00	5,015.00	7,000.00
Contingency Fund		196,187.91	137,516.50	90,082.41
TOTAL RANGELAND RESEARCH	29,892.12	235,795.91	175,139.50	165,782.41
STUDY LEGISLATION				
OCA Study Legislation	55,000.00	49,894.94	49,894.94	60,000.00
NCBA/OFBEA Legislative Meetings				4,000.00
ODFA Legislative Projects	40,000.00	31,000.00	31,000.00	38,000.00
Contingency Fund		2,300.00		9,186.98
TOTAL STUDY LEGISLATION	95,000.00	83,194.94	80,894.94	111,186.98
POSITIVE PRODUCER IMAGE				
AgFest	2,000.00	0.00		
Baker Co CattleWomen Ag Field Day "Field to Fork" Meat		475.00	475.00	500.00
Baker Co CattleWomen-GRIDIRON Field to Fork Meat	472.80	500.00	500.00	
Baker Co CattleWomen North Powder Beef Day	900.00	1,000.00	1,000.00	1,100.00
Baker Co CattleWomen Banners	800.00	-		
Douglas County Ag Discovery Day		500.00	500.00	
Harney Co CattleWomen Community Program		3,500.00	3,500.00	
Jackson Co CattleWomen AgVentures	0.00	2,000.00	2,000.00	
Jackson Co Stockmen's Association Calves in the Classroom	4,000.00	6,000.00	6,000.00	5,000.00
Klamath Co CattleWomen Benefit for the Basin		0.00		
Klamath Co CattleWomen Farm Expo	3,550.00	3,450.00	3,450.00	1,000.00
Klamath Co CattleWomen Yamsi Days	2,200.00	2,200.00	2,200.00	1,500.00
Lake Co CattleWomen County Education		-		2,500.00
Malheur County Cattlewomen - County Fair Beef Booth				1,277.00
Malheur County Cattlewomen - Vale Oregon Trail Days				438.00
Oregon Ag in the Classroom Educator Workshops	5,000.00	8,698.00	8,698.00	7,000.00
Oregon Ag in the Classroom Cattle Kits	3,000.00	-		
Oregon AgLink				
Oregon Cattlemen's Association Annual Convention	4,000.00	5,000.00	5,000.00	5,000.00
Oregon Cattlemen's Association Positive Producer Image	55,000.00	40,000.00	40,000.00	45,000.00
Oregon Cattlemen's Association Leadership Tour		0.00		8,500.00
Oregon CattleWomen - Beef Day at the Capitol		0.00		4,000.00
Oregon CattleWomen - Beef Ambassadors		0.00		4,000.00
Oregon CattleWomen Ag Fest		2,355.64	2,355.64	2,800.00
Oregon CattleWomen Oregon County Affiliates Resource Kit		0.00		0.00
Oregon Dairy Farmers Association Producer Convention	3,000.00	3,000.00	3,000.00	3,000.00
Oregon Dairy Farmers Association - Dairy Day at the Capitol				0.00
Oregon Dairy Farmers Association Leadership Program	2,000.00	-		
Perfect Balance USA Tours at Symons Ranch		2,500.00	2,500.00	2,500.00
Tri-County CattleWomen Jr. Stockmen Program	0.00	690.00	690.00	
Tri-County CattleWomen Education Workshops	0.00	0.00		
Positive Producer Image - Contingency	600.00	8,347.08	2,000.00	25.60
TOTAL POSITIVE PRODUCER IMAGE	86,522.80	90,215.72	83,868.64	95,140.60

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ADMINISTRATION				
Administrative Personnel Expense	31,515.31	45,000.00	32,000.00	32,000.00
Administrative Materials & Services	4,673.40	9,000.00	5,000.00	5,000.00
Audit	9,000.00	10,000.00	10,000.00	10,000.00
Legal		500.00	500.00	500.00
Travel & Meals	20,644.53	22,500.00	22,500.00	22,500.00
Per Diem Allowance for Council	862.00	6,000.00	6,000.00	6,000.00
ODA Commodity Commission Oversight Fee	10,369.31	12,342.50	12,342.50	13,000.00
ODA Collection Fee (3% Ore. 50 Cents)	13,619.19	12,000.00	12,000.00	12,000.00
Promotional Items	3,025.63	17,000.00	17,000.00	22,000.00
Administrative - Contingency	36.05	668.84		2,726.05
TOTAL ADMINISTRATION	93,745.42	135,011.34	117,342.50	125,726.05
TOTAL EXPENDITURES - Oregon	341,579.30	756,200.22	650,935.88	662,354.45
Ending Balance - Oregon	463,290.55	-	237,354.45	(0.00)

Total Revenue (Fed & OR)	1,612,495.61	1,349,598.99	1,537,933.20	1,248,088.26
Total Expenses (Fed & OR)	961,562.19	1,349,598.99	1,175,844.94	1,248,088.26
Ending Fund Balanace (Fed & OR)	650,933.42	-	362,088.26	(0.00)