

	2023 - 2024 Adopted	2023 - 2024 Estimated	2024 - 2025 Proposed
Federal			
SUMMARY OF REVENUES			
Beginning Fund Balance	146,082.53	173,858.00	222,042.99
Producer Assessments - Oregon & Other States	400,000.00	444,686.50	400,000.00
Interest on Cash Deposits	55.00	72.06	55.00
Personnel/Materials Due from OR 50 Cents	36,000.00	36,000.00	36,000.00
Oregon Strawberry Commission Agreement	30,000.00	30,000.00	30,000.00
Oregon Sweet Cherry Commission Agreement	86,000.00	85,916.27	86,000.00
Other Revenue	0.00	96.64	0.00
AVAILABLE REVENUE	698,137.53	770,629.47	774,097.99
TOTAL EXPENDITURES	698,137.53	548,586.48	774,097.99
Year-end Balance		222,042.99	0.00
SUMMARY OF EXPENDITURES			
Personnel Services	358,409.63	279,386.65	324,650.00
Materials and Services	117,380.00	106,354.29	131,762.00
Promotional Payments	168,490.00	158,504.57	254,685.99
Commission Program/ODA Oversight Fee	11,000.00	4,340.97	13,000.00
Emergency Fund and Contingency	42,857.90	0.00	50,000.00
TOTAL EXPENDITURES	698,137.53	548,586.48	774,097.99
Federal			
PERSONNEL SERVICES			
Salaries	230,564.00	210,024.87	217,000.00
OPE	127,845.63	69,361.78	97,650.00
Contingency Fund			10,000.00
TOTAL PERSONNEL SERVICES	358,409.63	279,386.65	324,650.00
MATERIALS & SERVICES			
Office Supplies & Subscriptions	9,650.00	14,450.43	10,000.00
Telecommunications - phone, internet	4,200.00	3,668.05	4,000.00
Postage/Freight	1,500.00	1,366.46	1,500.00
Rent	22,000.00	21,167.44	22,000.00
Copier Rent and Supplies	1,800.00	1,495.83	1,800.00
Publications	500.00	450.00	500.00
Audit	7,000.00	8,000.00	10,000.00
Bank Fees	1,250.00	1,032.27	1,250.00
Per Diem Allowance for Council	6,000.00	310.00	6,000.00
Travel & Meals	34,000.00	26,901.50	34,000.00
ODA Collection Fee (3% Fed. + 3% CBB)	26,530.00	26,650.31	24,000.00
Legal	500.00	150.00	1,000.00
Insurance	650.00	712.00	712.00
Contingency Fund	1,800.00		15,000.00
TOTAL MATERIALS & SERVICES	117,380.00	106,354.29	131,762.00
PROMOTIONAL PAYMENTS			
NCBA Federation Investment	23,000.00	23,000.00	23,000.00
US Meat Export Federation/PNI	33,600.00	33,600.00	33,600.00
Oregon Food & Beverage Export Alliance	-	-	-

	2023 - 2024 Adopted	2023 - 2024 Estimated	2024 - 2025 Proposed
ADVERTISING / MEDIA			
93.1 El Rey Radio	3,000.00	3,000.00	3,000.00
Affiliated Media	10,000.00	9,999.33	21,250.00
All Clasical Portland	-	-	4,000.00
American Lung Asociation	-	-	0.00
Audacy Portland	10,800.00	10,790.00	15,000.00
Beaver Sports Properties	20,000.00	20,000.00	25,525.00
Cumulus Radio	10,000.00	10,000.00	15,000.00
Cattle-ist Blog	5,000.00	5,000.00	0.00
Eugene Emeralds Baseball Club	-	-	9,475.00
KATU	3,000.00	3,000.00	3,000.00
KOIN 6	-	-	0.00
KPTV	-	-	0.00
Oregon School Activities Association	-	-	7,500.00
Oregonian Marketing Solutions	9,750.00	9,750.00	0.00
Portland Burger Week	-	-	5,000.00
Portland State Athletics	-	-	0.00
Baker County CattleWomen Jerky, 10 cases	-	-	1,800.00
Douglas County Farm Bureau Jerky 3 cases + 300 pencils	-	-	615.60
Harney Co Cattlewomen Jerky for Schools, 26 cases + \$550	4,840.00	-	5,230.00
Tri County CattleWomen Jerky, 15 cases		-	2,700.00
Team Beef Oregon Ranch Run	7,000.00	7,000.00	7,000.00
Team Beef Oregon Proposal	5,500.00	5,500.00	7,350.00
Baker Co CattleWomen Hoofin' It 5k/10k	1,000.00	1,000.00	-
Promotional Items & Product	12,000.00	6,865.24	12,000.00
Contingency Fund	10,000.00	10,000.00	52,640.39
TOTAL PROMOTIONAL & MEDIA	168,490.00	158,504.57	254,685.99
COMMISSION PROGRAM/ODA			
ODA Commodity Commission Oversight Fee	11,000.00	4,340.97	13,000.00
TOTAL COMMISSION PROGRAM/ODA	11,000.00	4,340.97	13,000.00
Emergency Fund	10,000.00		20,000.00
Contingency Fund	32,857.90		30,000.00
TOTAL EMERGENCY FUND	42,857.90	0.00	50,000.00
TOTAL EXPENDITURES - Federal	698,137.53	548,586.48	774,097.99
Oregon			
SUMMARY OF REVENUES			
Cash Carryover - Animal Science	50,198.58	110,933.62	118,475.04
Cash Carryover - Rangeland	113,446.90	148,319.38	129,235.00
Cash Carryover - Study Legislation	27,056.80	29,890.60	19,738.89
Cash Carryover - Positive Producer Image	25,369.39	30,246.05	13,033.09
Cash Carryover - Administration	26,063.33	47,671.23	64,914.44
Producer Assessments - Oregon	400,000.00	465,353.79	400,000.00
Interest Income			
AVAILABLE REVENUE	642,135.00	832,414.67	745,396.46
TOTAL EXPENDITURES	642,135.00	487,018.21	745,396.46

	2023 - 2024 Adopted	2023 - 2024 Estimated	2024 - 2025 Proposed
Year-end Balance	0.00	345,396.46	0.00
SUMMARY OF EXPENDITURES AND CONTINGENCY			
Animal Science Research	130,198.58	80,741.38	198,475.04
Rangeland Research	193,446.90	107,367.18	209,235.00
Study Legislation	107,056.80	98,000.00	99,738.89
Positive Producer Image	105,369.39	105,061.25	93,033.09
Administration	106,063.33	95,848.40	144,914.44
TOTAL EXPENDITURES	642,135.00	487,018.21	745,396.46
ANIMAL SCIENCE RESEARCH			
Research Projects	36,933.00	66,933.00	66,250.59
Research Meeting & Travel	5,000.00	4,506.63	7,000.00
Contingency Fund	88,265.58	9,301.75	125,224.45
TOTAL ANIMAL SCIENCE RESEARCH	130,198.58	80,741.38	198,475.04
RANGELAND RESEARCH			
Research Projects	53,130.00	93,130.00	53,197.00
Research Meeting & Travel	5,000.00	4,935.43	7,000.00
Contingency Fund	135,316.90	9,301.75	149,038.00
TOTAL RANGELAND RESEARCH	193,446.90	107,367.18	209,235.00
STUDY LEGISLATION			
OCA Study Legislation	60,000.00	60,000.00	55,000.00
NCBA/OFBEA Legislative Meetings	-	-	4,000.00
ODFA Legislative Projects	38,000.00	38,000.00	40,000.00
Contingency Fund	9,056.80	-	738.89
TOTAL STUDY LEGISLATION	107,056.80	98,000.00	99,738.89
POSITIVE PRODUCER IMAGE			
Baker Co CattleWomen Ag Field Day "Field to Fork" Meat	600.00	600.00	475.00
Baker Co CattleWomen North Powder Beef Day	900.00	900.00	900.00
Baker Co CattleWomen Banners	-	-	800.00
Baker Co CattleWomen-GRIDIRON Field to Fork Meat	500.00	500.00	-
Baker Co CattleWomen East/West Shrine Breakfast	1,734.39	-	-
Douglas County Ag Discovery Day	0.00	-	1,200.00
Baker Co Livestock Association	8,500.00	8,500.00	-
Chewaucan Watershed Collaborative	-	-	-
Harney Co CattleWomen School Visists	-	-	-
Harney Co CattleWomen Commumity Program	-	-	-
Holland's Dairy Farm Expo	200.00	200.00	-
In Touch w/Ag Day Program	-	-	-
Jackson Co CattleWomen AgVentures	800.00	800.00	1,000.00
Jackson Co CattleWomen Professional Development	-	-	0.00
Jackson Co Stockmen's Associaiton	3,000.00	3,000.00	4,000.00
Klamath Co CattleWomen Benefit for the Basin	2,000.00	2,000.00	0.00
Klamath Co CattleWomen Farm Expo	2,000.00	2,000.00	3,550.00
Klamath Co CattleWomen Yamsi Days	1,800.00	1,800.00	2,200.00
Lake Co CattleWomen Community Education	3,000.00	3,000.00	-
Lake Co CattleWomen Cattle Classic	3,000.00	3,000.00	-

	2023 - 2024 Adopted	2023 - 2024 Estimated	2024 - 2025 Proposed
Oregon Ag in the Classroom Educator Workshops	4,000.00	4,000.00	5,000.00
Oregon Ag in the Classroom Cattle Kits	-	-	3,000.00
OCA Annual Convention	4,000.00	4,000.00	4,000.00
OCA Positive Producer Image Enhancement Program	55,000.00	55,000.00	55,000.00
OCA Young Cattle Producer Leadership Tour	3,000.00	3,000.00	0.00
Oregon CattleWomen Ag Fest	2,000.00	2,000.00	2,000.00
Oregon CattleWomen Hoofin' It 5k	-	-	-
Oregon CattleWomen Beef Run	-	-	-
ODFA Leadership Program	2,000.00	2,000.00	2,000.00
ODFA Producer Convention	3,000.00	3,000.00	3,000.00
ODFA Marketing Promotion	-	-	-
Owyhee Basin Stewardship Outreach	-	-	-
Pendleton Cattle Baron's BBQ	-	-	0.00
Perfect Balance USA Tours at Symons Ranch	1,500.00	1,500.00	2,500.00
Tri-County CattleWomen Booth Display	2,000.00	2,000.00	-
Tri-County CattleWomen Jr. Stockmen Program	-	-	1,025.00
Tri-County CattleWomen Education Workshops	835.00	835.00	924.70
Positive Producer Image - Contingency	-	-	458.39
TOTAL POSITIVE PRODUCER IMAGE	105,369.39	103,635.00	93,033.09
ADMINISTRATION			
Administrative Personnel Expense	30,000.00	30,000.00	30,000.00
Administrative Materials & Services	6,000.00	6,000.00	6,000.00
Audit	7,000.00	8,000.00	10,000.00
Legal	500.00	-	500.00
Travel & Meals	22,500.00	22,500.00	22,500.00
Per Diem Allowance for Council	6,000.00	310.00	6,000.00
ODA Collection Fee (3% Ore. 50 Cents)	16,500.00	16,500.00	12,000.00
ODA Commodity Commission Oversight Fee	11,000.00	4,340.98	13,000.00
Promotional Items	3,000.00	3,000.00	10,000.00
Administrative - Contingency	3,563.33		34,914.44
TOTAL ADMINISTRATION	106,063.33	90,650.98	144,914.44
TOTAL EXPENDITURES - Oregon	642,135.00	480,394.54	745,396.46
Ending Balance - Oregon	-	352,020.13	-